ARJUN JOSHI House no- 217,St.No.4/ 6,

New Kuldeep Nagar,

Rahon road, Basti Jodhewal,

Ludhiana (Punjab)

Mobile No.7508009772

Email: joshiarjun04@gmail.com

**Objective**

To secure a challenging position where I can effectively contribute my skills & grow as a professional Sales person.

**Educational Background**

***Bachelor of Arts*** (B.A) from Mumbai University.

***10+2*** from Punjab School Education Board.

***10th*** from Punjab School Education Board.

**my assets**

Good communication skills & persuasiveness

Good coordination skills and ability to work hard in difficult conditions.

A Team leader & Perseverance –Attributes

**PROFESSIONAL EXPERIENCE**

PRESENT ASSIGNMENT:

COMPANY 🡪 **VIRBAC ANIMAL HEALTH INDIA PVT LTD**

DESIGNATION 🡪 BUSSINES OFFICER

TENURE **🡪** 02 MAY 2011 to 31st DEC 2011 AT Kharar HQ.

(Veternary sales promoter)

1ST JAN 2012 to 17 APRIL 2013 AT Patiala HQ

17 APRIL 2013 to 29 june 2014 At Bathinda HQ promoted as (**BusinessOfficer**)

COMPANY 🡪  **PROGRESSIVE DAIRY SOLUTIONS LTD**

DESIGNATION 🡪 TERRETORY SALES MANAGER

TENURE **🡪** 29 JUNE 2014 to Still Working at Patiala Hq

PROFILE:

* Demand generation through implementing the marketing strategies developed by the company.Covering all the segment of customers i.e. Vetenerarians, Cattle Farmers, Cattle Feed Manufacturers, Milk Cooperative societies, retailers etc., promote the products to them, thereby bringing Sales and also the collections.
* Managing Channel partners and ensuring the supplies.
* Maintain the overall corporate image of company and ensure that the territory assigned to me should grow in terms of Business volume.

**Computer proficiency**

Knowledge of computer basics i.e. MS Word, Excel, Power Point etc.

**STRENGTHS**

Experience of exploring new markets

Expertise in training new people

Relation Building Quality

Good Planner

Team Player

**Personal Details**

Date of Birth: 21-11-1989

Marital status: Single

Nationality: Indian

Language known: English, Hindi, Punjabi,

**Declaration**

I hereby declare that above information is correct to best of my knowledge.

Place:

Date: (ARJUN JOSHI)